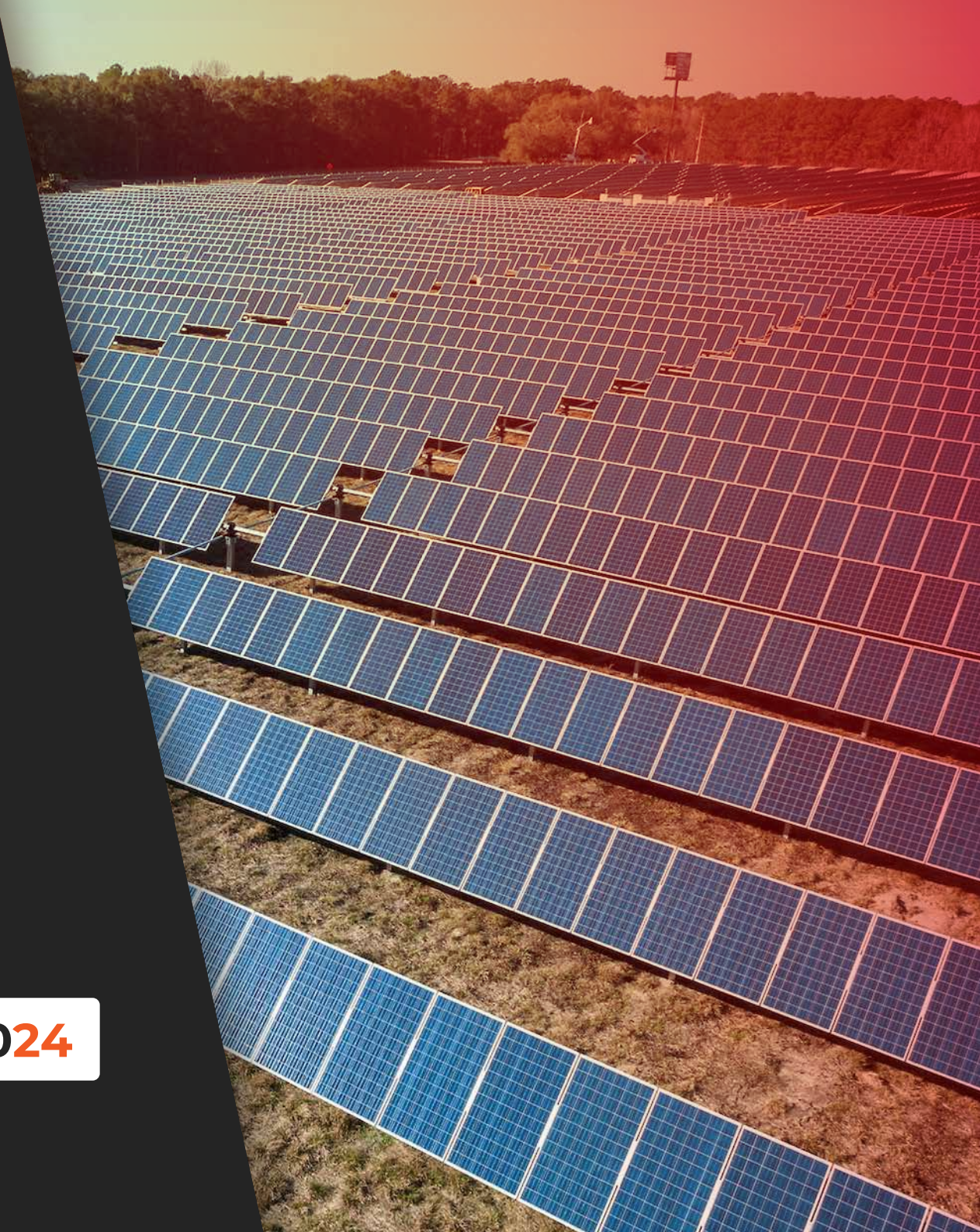




**EPC SOLAR**

**COMPANY OVERVIEW**

**2024**



## OUR PURPOSE AND MISSION

EPC Solar is making a positive impact for future generations through innovation, education, collaboration and protecting our environment.

We are striving to be Australia's most reputable renewable energy business by accelerating Australia's transition to renewable energy and creating employment pathways.

## OUR STORY

EPC Solar was founded by Daryn Stocks in 2014 in partnership with Carla Stocks. Together they have grown the company into a leading national provider of renewable energy solutions with a strong reputation of delivering for our clients.

Carla is our major shareholder and a driving force behind EPC Solar's strategic direction and Indigenous outcomes. She works to keep the company on track towards our mission and is developing our Reconciliation Action Plan.

An Electrician by trade, Daryn has clocked over 2000 solar installations Australia wide ranging from residential to utility scale. He obtained Clean Energy Council accreditation in 2003 and battery storage accreditation in 2011. Daryn is an ESG specialist committed to creating a positive and enduring legacy. He's an enthusiastic innovator and problem-solver who thinks outside the box.

At the end of 2023, EPC Solar opened a new office in Manly.



**Carla Stocks**  
Major Shareholder/  
Director



**Daryn Stocks**  
Founder/  
Managing Director

## OUR DIFFERENCE

Our team shares more than 50 years of expertise at the forefront of innovative, cutting-edge renewable energy technology. We are the only majority owned Indigenous organisation with both ISO triple certification and FSC certification.

We have a team of full-time professional staff across engineering, electrical services, finance, sales, procurement, development and project management and a network of approximately 100 electricians.

EPC Solar is structured to enable collaboration throughout the lifecycle of solar and battery installations. We have the capability and flexibility to co-design and deliver renewable energy solutions, products and partnerships at every scale.

We specialise in developing and delivering multi-site commercial rooftop solar and battery systems, EV charging stations, virtual power plants, microgrids and solar farms. We can manage projects from conception to construction and beyond with our strong expertise in feasibility studies, concept development, project establishment, design, financing, procurement, construction, commissioning, operation and maintenance.

Our repeat clientele and ongoing maintenance arrangements are a testament to our unbreakable commitment to building positive, lasting partnerships. We form strong bonds with clients through unrivalled industry knowledge coupled with an authentic face-to-face approach.



## OUR ESG COMMITMENT

EPC Solar is striving to be Australia's most reputable provider of renewable energy solutions while embodying positive Environmental Social Governance (ESG) principles.

We prioritise environmental, social and governance considerations at the core of our decision making and in every engagement with our clients, partners and stakeholders. We demonstrate our ESG impacts through our strategic pillars: Sustainability, Authenticity, Innovation and Education.

# EPC SOLAR STRATEGIC PILLARS



**AUTHENTICITY**



**SUSTAINABILITY**



**INNOVATION**



**EDUCATION**



Our solutions, products and services meet international, Australian and Territory standards with ISO Triple certification and (FSC) accreditation:

- **Federal Safety Commission (FSC)** Integrated Management System
- **ISO:14001:2015** Environmental management systems
- **ISO: 9001:2015** Quality management systems
- **AS: 4801:2001** Occupational health and safety management systems
- **ACT Government:** Secure Local Jobs 01026
- **Approved Solar Retailer** with the Australian Clean Energy Council

**Respecting land and  
traditional custodians**



## PILLAR 1

# AUTHENTICITY

### Respecting land and traditional custodians.

EPC Solar is developing a Reconciliation Action Plan (RAP) to honour the continuing contribution of Aboriginal and Torres Strait Islander people.

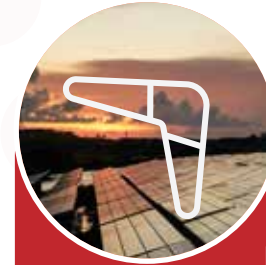
We have a strong connection to country with genuine representation of First Nations people in our foundation and ongoing management. Carla, a proud Kitja Aboriginal woman descended from the Stolen Generation of East Kimberley, is the majority shareholder and contributes to our senior leadership as a Director. She is leading the development of EPC Solar's RAP with Reconciliation Australia.

We have partnered with the Dr Steve Burroughs Foundation to support Indigenous Australians living in regional, rural and remote communities.

We have a Procurement Policy targeting 20% Indigenous goods and services. This includes Indigenous business registration with Supply Nation and engaging with other Indigenous businesses.

### Qualified experts who stand by their work.

EPC Solar aims to provide the highest quality, value for money renewable energy solutions for our clients. We provide engineering excellence along with the longest warranties available in the industry and all solutions are future-proofed with scheduled maintenance service offerings.



### CREATION OF A SOLAR PATHWAYS PROGRAM FOR INDIGENOUS AUSTRALIANS

In 2023 we formed the Kali Pathways Program, to develop the skills of Indigenous Australians and prepare them for full time employment in the solar industry.

Kali means 'boomerang' and was chosen to represent the growth of Indigenous students and graduates heading out on their journey and returning home with new experiences and skills.

Our three-year plan includes:

1. Building a strong foundation
2. Targeted recruitment and skill development
3. Consolidate and impact the industry

EPC Solar is a majority female Indigenous owned solar energy company and we are committed to creating employment opportunities for Indigenous Australians while providing affordable, clean and sustainable energy solutions.

We will always welcome support from those wanting to make an impact.



Driving sustainability and  
protecting the future of our  
planet





## PILLAR 2

# SUSTAINABILITY

### Driving sustainability and protecting the future of our planet.

As a majority-owned Indigenous business, we take pride in authentically supporting Australia's transition to a more sustainable country, climate, and community. We help our clients to reduce their carbon footprint and achieve their own renewable energy and environmental goals.

EPC Solar specialises in environmentally friendly solutions that reduce greenhouse gas emissions and provide real-time system performance and sustainability monitoring. Our solar installations are a vital part of the global transition to renewable energy to combat climate change and protect our environment.

We are bringing industry-best renewable energy solutions to clients nationwide and advancing renewable and recyclable technology with trusted technology from industry partners.



### HAND CHOSEN FOR LARGEST ROOFTOP INSTALLATION IN THE ACT

Gungahlin Marketplace had a problem, and we provided the solution.

They needed a renewable energy solution on the roof of their redeveloped shopping centre.

We were specifically selected to design, supply and install a 1.2MW solar system divided over six National Meter Identifiers.

The project required extensive engineering to:

- ensure suitability in an embedded network
- successfully split the installation across multiple tenancies
- be complete inside the Marketplace's renovation deadline.

The marketplace is one of the biggest shopping centres in north Canberra and expanded to cater for the growing population.

Our work has resulted in Gungahlin Marketplace seeing a reduction of CO2 emissions and financial savings.







### PILLAR 3

## INNOVATION

At the forefront of emerging technologies for customised solutions.

EPC Solar's industry experts analyse, design and deliver the best possible turnkey renewable energy systems that meet the highest quality standards.

We have developed 'Stocks Blocks' racking, a revolutionary modular solar mounting system constructed from up to 50% high density recycled Australian plastic. It's on a pathway to market with manufacturer Columbia Australia.

We also partner with EVO Power to provide commercial and utility scale storage battery storage solutions for VPP's, EV charging stations, micro-grids, solar farms and remote off-grid solutions.



STOCKS BLOCKS



### HISTORY MAKING INSTALLATION IN THE HEART OF AUSTRALIA

We delivered an energy storage system, which was the first of its kind in Alice Springs and the surrounding region. The project was to install a state-of-the-art electric vehicle fast charging site.

This was coupled with a 250KWH battery to improve grid capacity constraints balancing of EV charging supply and embedded network with sophisticated billing and metering software.

The project is in conjunction with NRMA and connects Australia's backbone with electric charging and energy storage.

Each station we delivered is over 200 kilometres apart and means electric drivers can see the stunning locations and beauty in the centre of our country.

A close-up photograph of a person's hand resting on a dark blue solar panel. The hand is positioned diagonally across the frame, with fingers slightly spread. A bright, warm sun flare is visible in the upper left background, casting a soft glow over the scene. The solar panel has a grid of thin white lines. An orange rectangular box is overlaid in the bottom right corner, containing white text.

Leaving a legacy for future  
generations through  
education and collaboration





#### PILLAR 4

## EDUCATION

**Leaving a legacy for future generations through education and collaboration.**

EPC Solar specialises in renewable energy for the Education sector and work with student bodies to design solutions for their schools. We're also committed to providing education opportunities including talks to students promoting the positive impact of renewable energy.

Our work with the Kali pathways Foundation, with the support of Team Mills, is providing Indigenous students and graduates pathways to employment in the renewable energy sector. This includes additional education opportunities with the support from ACT-based training bodies such as Canberra Institute of Technology, University of Canberra and Australian National University with a vision to grow Nationally.



#### THE BACKING OF AN AUSTRALIAN SPORTING ICON

Part of our constant effort to give back is by educating Indigenous Australians in the field of solar energy.

Through this, we have backing of Australian NBA and Boomer legend Patty Mills. He's also a proud stakeholder of our company.

His foundation are firm believers in giving back to community, just like us.

EPC will engage with school sustainability teams to educate students on the design and operations of the renewable energy systems we install. We'll also provide a range of monitors around schools to show students how renewable energy is offsetting the school's power consumption.

## OUR EXECUTIVE TEAM



**Daryn Stocks**  
Chairman/  
Managing Director



**Carla Stocks**  
Director



**Mark Weeden**  
Strategic Advisor



**Woosung Kim**  
Director (LKA Group)

## OUR MANAGEMENT TEAM



**Mick O'Brien**  
Chief Operating  
Officer



**Steve Carter**  
Chief Financial  
Officer



**Carol Mills**  
Office Manager



**Damian Needs**  
WHS Manager



**Zafriq Ahmaz**  
Head of Engineering



**Grace Madden**  
National Business  
Development  
Manager



**Matt Smiley**  
NSW Business  
Development



**Nathan Sloan**  
Operations Manager



## SERVICES AND PRODUCTS

- ✎ ESG and Carbon neutrality for Corporates
- ✎ Commercial Rooftop Solar and Battery Storage
- ✎ Micro-Grids / VPP
- ✎ Solar Carparks and EV Charging Stations
- ✎ Mechanical Subcontracting
- ✎ Civil Subcontracting
- ✎ Electrical Subcontracting
- ✎ Operations and Maintenance
- ✎ Agri-Voltaic Solutions
- ✎ Solar Farm Development
- ✎ Solar Farms 1 - 20MW
- ✎ Solar Farm 20MW+
- ✎ Utility Scale Batteries

## KEY PARTNERS



## CLIENTS

- ACT Property Group
- Advanced Building
- Amisco
- Australian National University
- British High Commission
- Canberra Airport Group
- Canberra Institute of Technology
- Canberra Law Courts
- Catholic Education
- CEA Technologies
- CSIRO
- DCCEEW
- Department of Industry, Science, Energy and Resources
- Doma Group
- Energy Trade/Energy Locals
- EvolveFM
- Evri Group
- Goodwin Village
- JLL Facility Management
- Kane Construction
- Lemurs Builders
- Master Builders Australia
- McDonalds
- Monarch Building Solutions
- National Archives of Australia
- National Zoo and Aquarium
- NBN Co
- NRMA
- NSW Rural Fire Services
- Parks Australia
- Patterson Build Group
- Pioneer Kitchens
- Supabarn and IGA network
- Toyota



**CONTACT US**

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**EPC SOLAR**