



BESS

COMMERCIAL / UTILITY SCALE

Battery Energy Storage Systems

- Enhancing sustainability, reliability, and financial returns
- CAPEX, Power Purchase Agreement (PPAs) and fully-funded models available





As an athlete, I've learned the importance of preparation, resilience, and staying power. These same principles apply to how we power our communities and our future. That's why I'm proud to stand alongside EPC Solar as we lead the charge toward a more sustainable Australia.

The large battery solution represents more than just cutting-edge technology—it's about empowering businesses, communities, and future generations with clean, reliable energy. It's about creating energy independence, reducing emissions, and building infrastructure that keeps us prepared for whatever comes next.

At EPC Solar, we're not just installing batteries. We're future-proofing our power. And we're doing it with innovation and purpose.

Join us on this journey.

Patty Mills, NBA player and EPC Solar
Shareholder and Ambassador

BESS

A **Battery Energy Storage System** is an advanced energy solution that enables electricity generated from solar or other renewable sources, or drawn from the grid, to be efficiently stored and used when needed.

"We deliver fully-integrated Commercial Battery Energy Storage Systems that enhance sustainability, optimise energy usage, provide attractive financial returns, and ensure uninterrupted power supply—enabling landlords, land owners and investors to reduce costs, increase profits, and achieve ESG goals effortlessly."

Daryn Stocks, Managing Director

How it works



Renewable energy

Sources of energy:

- Solar
- Wind
- Grid (off-peak)



Battery

Stored in:

- Lithium-Ion (lipo4) containerised battery system
- Energy management software



Energy used when needed

Used for:

- Business operations
- FCAS
- Wholesale arbitrage
- Backup power during outages
- Demand charge management



The system comprises of:

Battery Units: Store excess energy for later use.



Inverter & Control System: Manages charging and discharging of the battery, optimising energy usage and costs.



Integration & Monitoring Platform: Ensures seamless operation and continuous performance optimisation.

Key benefits to Landlords

Whether you're a **landlord**, **land owner** or an **investor**, our fully certified, end-to-end battery solutions deliver certainty, compliant execution, and long-term performance you can trust.



ESG alignment & sustainability credentials



Immediate upfront payments (or attractive financing models)



Monthly rental income



Demand charge management to reduce demand charges



Increased on-site power capabilities



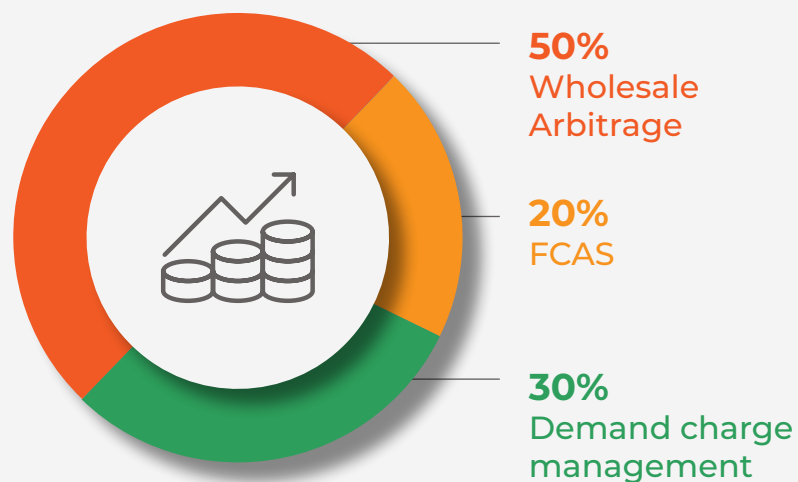
UPS and power backup to ensure reliability



Power bill hedging and cost predictability

Financial and operational benefits to Investors

Typical ROI of a large battery in Australia



1

FCAS (frequency control ancillary services) revenue opportunities

2

Wholesale arbitrage income opportunities

3

ROI of $\geq 15\%$ * with projections or illustrative financial summary

*indicative

4

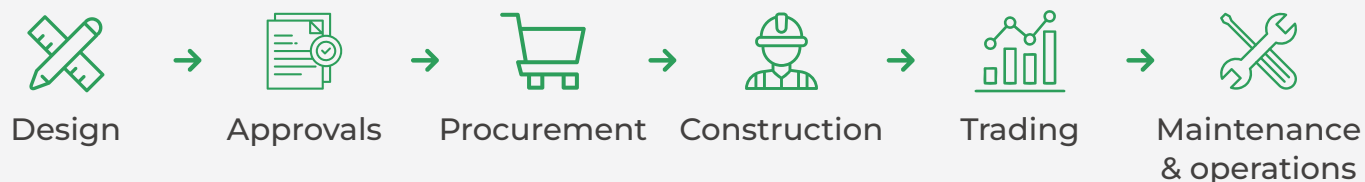
Tailored proposals outlining available financial structures and returns based on Orkestra modeling

Installation, Maintenance, Trading

Our Full-Service Solution

Whether you're a **landlord**, **land owner** or an **investor**, our fully certified, end-to-end battery solutions deliver certainty, compliant execution, and long-term performance you can trust.

- Professional installation
- Full maintenance and management
Ease of ownership for client
- Market trading and optimisation of battery
Maximising investor returns



ESG Commitment and Environmental Impact

As a majority Indigenous-owned business, we take pride in authentically supporting Australia's transition to a more sustainable country, climate and community. EPC Solar specialises in helping clients reduce their carbon footprint and achieve their own renewable energy and environmental goals.

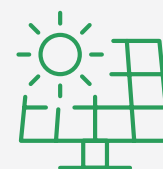
Our ESG commitment goes beyond compliance. We design and deliver battery storage solutions that reduce emissions, support grid stability, and align with the sustainability goals of both landlords and investors—helping you meet targets and make a measurable impact.



Sustainability Benefits



CO₂
Savings



Reduces
Emissions



Environmental
Impact

About EPC Solar

EPC Solar is making a positive impact for future generations through innovation, education, collaboration and protecting our environment.

We are striving to be Australia's most reputable renewable energy business by accelerating Australia's transition to renewable energy and creating employment pathways.

Our team shares more than 50 years of expertise at the forefront of innovative, cutting-edge technology. We are a majority owned indigenous organisation with a team of full-time professional staff across engineering, electrical services, finance, sales, procurement, development and project management.



Proven Track Record

Successfully completed projects for major brands including NRMA, Hungry Jacks, McDonalds, Goodwin Village, Stocklands, Department of Defence, and others.

Turnkey Solutions

Full end-to-end service from design, installation, and ongoing maintenance to energy market trading.

Sustainability Commitment

Strong alignment with ESG goals and environmental sustainability practices.

Industry Experience

Deep knowledge of renewable energy systems and battery storage technology.

Tailored Financing Models

Flexible financial solutions including upfront payments and monthly rental income.

Reliable Performance

High-quality systems backed by proactive monitoring, management, and maintenance support.

Our Key Partnerships



SUNGROW



Key sponsor

"It is pleasing for us to be entering into this multi-year agreement with EPC Solar as a major partner of the ACT Brumbies, who like us are proud of their Canberra origins but also work across different domestic and international boundaries. We look forward to developing our relationship over the coming years and welcome EPC Solar to the Brumbies Family."

Phil Thomson

Brumbies Rugby CEO



HACHIKO

Battery management partner

"We are delighted to be working with EPC Solar to deliver this innovative BESS solution to both Commercial & Industrial clients and Funds. Their expertise in design, approvals, construction, and long-term maintenance aligns perfectly with our technology and energy markets expertise to deliver a complete solution to BESS owners."

Rakesh Martyn

Hachiko Founder and CEO

Testimonials

"Working with EPC Solar has been a game-changer for our building. The tailored solar and battery solution they delivered not only significantly reduced our electricity bills but also improved the overall energy resilience of our facility. We've seen a measurable drop in peak demand charges and are now enjoying consistent monthly savings. The entire process—from feasibility to commissioning—was handled with professionalism and transparency. I wouldn't hesitate to recommend EPC Solar to any commercial property looking to cut costs and embrace smarter energy solutions."

Nicole Bowles
CEO, Basketball ACT

"As a Senior Project Manager, I've worked with many contractors, but my experience with EPC Solar was exceptional. From start to finish, the entire project was delivered seamlessly and hassle-free. EPC Solar's commitment to quality was evident throughout the process, with well-established systems in place to ensure smooth project execution."

Their team was highly professional, and it was clear that they followed stringent certifications and protocols, which provided us with the confidence that everything would be completed on time and to the highest standards. The project was executed efficiently, and communication was transparent at every step, which made the entire experience incredibly smooth."

I highly recommend EPC Solar to anyone looking for a reliable, skilled partner in solar energy projects. Their attention to detail, expertise, and commitment to timely delivery set them apart."

Mick Douros
Chief Operating Officer, Hellenic Club



Take the first step to a greener future.

Book a consultation with us today.

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